

California Manufacturers & Technology Association



2001  
Manufacturer  
of the Year  
Gala

[www.cmta.net/gala2001](http://www.cmta.net/gala2001)

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*The California  
Manufacturers &  
Technology Association*

*Congratulates our  
2001 Manufacturer  
of the Year*

*Agouron  
Pharmaceuticals, Inc.  
A Pfizer Company*

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California Manufacturers & Technology Association

2001  
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of the Year  
Gala

June 4, 2001

Introduction of Head Tables

Opening Remarks

Jack M. Stewart

President, California Manufacturers & Technology Association

Invocation

National Anthem

Rachel Forman

Dinner

Presentation

Richard Hall

Chairman, California Manufacturers & Technology Association

Governor Gray Davis

Manufacturer of the Year Award

Agouron Pharmaceuticals, Inc.

R. Kent Snyder, President, Global Commercial Operations

(Accepting for Karen Katen)

Entertainment

Big Bad Voodoo Daddy

# THE ART OF DISCOVERY.

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# THE SCIENCE OF LIFE.



In 1997, Agouron Pharmaceuticals, Inc. gained the distinction of becoming the first biopharmaceutical company in San Diego to market a therapeutic drug from its own research. Agouron's first commercial product, VIRACEPT<sup>®</sup>, an HIV protease inhibitor, quickly became one of the most important drugs for the treatment of HIV, and is now the most widely prescribed drug in its class. VIRACEPT is currently being used worldwide by over 250,000 patients.

In 2000, Agouron became part of Pfizer, a research-based, global pharmaceutical organization involved in the discovery and development of innovative products that improve the quality of life of people around the world. Today, as one of Pfizer's four major discovery and development centers, Pfizer Global Research & Development, La Jolla, explores therapeutic options for the treatment of HIV and other viral diseases, cancer, eye diseases and diabetes/obesity. The company's commercial operations continue under the Agouron name.

For more information about Agouron Pharmaceuticals, Pfizer Global Research & Development, La Jolla, visit our website, [www.agouron.com](http://www.agouron.com).



**Agouron**<sup>®</sup>  
**Pharmaceuticals, Inc.**  
A Pfizer Company

# 2001 Manufacturer of the Year

# Karen Katen

## President, Pfizer Pharmaceuticals Group

**K**aren Katen is President of the global Pfizer Pharmaceuticals Group, Executive Vice President, Pfizer Inc and a member of the Pfizer Leadership Team, which is the governing management body of Pfizer. Pfizer is a multinational healthcare company discovering and providing human and animal pharmaceuticals in over 80 countries. In 2000, Pfizer had revenue of approximately \$30 billion and invested over \$4 billion in scientific research and development.

As head of Pfizer's principal operating division, Ms. Katen leads the top organization in it's industry with revenue of over \$23 billion in 2000. With five of the world's top 20 selling pharmaceutical products, the Pfizer Pharmaceuticals Group comprises more than forty thousand people throughout the world.



Sculpture by  
Thomas Marsh

Ms. Katen is on the Board of the General Motors Corporation, the Board of the Harris Corporation, and also serves on the International Council of J.P. Morgan Chase & Co.

Following receipt of BA and MBA degrees from the University of Chicago, Ms. Katen joined Pfizer in 1974 and rapidly advanced through a series of marketing and general management positions; she has been actively involved in the launch of every new pharmaceutical product since 1975. During the 1990's she led to the U.S. market ten innovative pharmaceuticals from Pfizer's research and development program. During the last few years she has guided the transformation of the U.S. Pharmaceuticals organization to address the rapidly changing healthcare market, while achieving record financial performance in each year. With the acquisition of Warner Lambert in 2000, she managed the largest integration in the history of the U.S. pharmaceutical industry.

Ms. Katen is a member of the Pharmaceutical Research and Manufacturers Association of America, a member of the Board of Directors of the National Pharmaceutical Council, a Trustee for the University of Chicago and a Council Member of that school's Graduate School of Business. She also serves on the Board of the National Alliance for Hispanic Health, The American Bureau for Medical Advancement in China, Catalyst, the National Board of Trustees for the American Cancer Society Research Foundation, RAND and the NCAA Foundation.

Her work and accomplishments have received notable recognition. In 2000, Ms. Katen was named one of the "50 Most Powerful Women in Business" by Fortune magazine for the third consecutive year. She has also been recognized as one of the "25 Top Executives" of the year by Business Week magazine.

For her commitment to community and improving public health, Ms. Katen has received the YMCA's Salute to Women Achievers Award, the Greater New York Council of the Boy Scouts of America Woman of the Year Award, the New York Women's Agenda Star Award, the Equal Opportunity Award from the NOW Legal Defense and Education Fund, the Women of Valor Award from the American Diabetes Association, the Business Leadership Award from the Burden Center for the Aging, the Iphigene Ochs Sulzburger Award from Barnard College, the American Federation on Aging Research Award of Distinction, and the Distinguished Corporate Alumnus Award from the University of Chicago Graduate school of business.

# Dinner Chairs

## Dinner Chair

Governor  
Gray Davis

## Co-chairs

Lieutenant Governor  
Cruz Bustamante

Attorney General  
Bill Lockyer

Secretary of State  
Bill Jones

Treasurer  
Philip Angelides

Controller  
Kathleen Connell

Superintendent of  
Public Instruction  
Delaine Eastin

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Dean Andal

Claude Parrish  
John Chiang

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John Burton

Senate Minority Leader  
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Dick Ackerman  
Richard Alarcon  
Deirdre Alpert  
Jim Battin  
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Jim Costa  
Joseph Dunn  
Martha Escutia

Liz Figueroa  
Ray Haynes  
Maurice Johannessen  
Ross Johnson  
Betty Karnette  
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Sheila Kuehl  
Mike Machado  
Bob Margett

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Kevin Murray  
Jack O'Connell  
Rico Oller  
Don Perata  
Richard Polanco

Charles Poochigian  
Gloria Romero  
Jack Scott  
Byron Sher  
Jackie Speier  
Tom Torlakson  
John Vasconcellos  
Ed Vincent

## Assembly Co-chairs

Assembly Speaker  
Bob Hertzberg

Assembly Minority Leader  
Dave Cox

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Elaine Alquist  
Dion Aroner  
Roy Ashburn  
Pat Bates  
Mike Briggs  
Tom Calderon  
Bill Campbell  
John Campbell  
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Dennis Cardoza  
Gil Cedillo  
Wilma Chan  
Ed Chavez  
David Cogdill  
Rebecca Cohn  
Ellen Corbett

Lou Correa  
Lynn Daucher  
Manolo Diaz  
Richard Dickerson  
John Dutra  
Marco Firebaugh  
Dean Florez  
Dario Frommer  
Jackie Goldberg  
Tom Harman  
Dennis Hollingsworth  
Fred Keeley  
Christine Kehoe  
David Kelley  
Paul Koretz  
Jay La Suer  
Lynn Leach

Tim Leslie  
Carol Liu  
John Longville  
Alan Lowenthal  
Ken Maddox  
Abel Maldonado  
Barbara Matthews  
Gloria Negrete McLeod  
Carole Migden  
Dennis Mountjoy Jr.  
George Nakano  
Joseph Nation  
Jenny Oropeza  
Robert Pacheco  
Rod Pacheco  
Anthony Pescetti  
Sarah Reyes

Keith Richman  
George Runner  
Kevin Shelley  
Joe Simitian  
Darrell Steinberg  
Tony Strickland  
Virginia Strom-Martin  
Helen Thomson  
Juan Vargas  
Howard Wayne  
Herb Wesson  
Patricia Wiggins  
Rod Wright  
Mark Wyland  
Phil Wyman  
Charlene Zettel

# Gold Sponsors

Our Gold Sponsors join CMTA in congratulating Agouron Pharmaceuticals as the Manufacturer of the Year.

The Intel logo is displayed in white on a dark brown background. It features the word "intel" in a lowercase, sans-serif font, with a registered trademark symbol (®) to the right of the "l".

Intel

The Northrop Grumman logo is displayed in white on a dark brown background. It features the words "NORTHROP GRUMMAN" in a bold, uppercase, sans-serif font. A thin white horizontal line is positioned below the text, with a slight upward curve on the left side.

Northrop  
Grumman

# Silver Sponsors

CMTA thanks the Gala Silver Sponsors for their help in making the Manufacturer of the Year Celebration a success.



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**LOCKHEED MARTIN**



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# Gala Sponsors

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Christy Gronseth TRW  
Alexis Fernandez U.S. Borax  
Rich Marcogliese Valero Refining Company - California

# California Manufacturers & Technology Association

## Leaders

### Chairman of the Executive Committee

Dave S. Cahn is Senior Vice President for California Portland Cement Company, a subsidiary of Taiheiyo Cement Company of Japan. Dr. Cahn has overseen regulatory matters, human resources, purchasing, research laboratories, government, media and community relations. He also is responsible for representing the U.S. cement industry for climate change and energy issues at the national and international levels.



### Chairman of the Board

Richard Hall is Director-Corporate Government Affairs for Intel Corporation, the world's largest chipmaker and a leading manufacturer of computer, networking and communications products. Hall manages Intel's California state government affairs, its federal political action committee (iPAC) and coordinates Intel's U.S. state government affairs programs among Intel's corporate, Washington D.C. and international offices.



### President

Jack M. Stewart joined CMTA in January 1992 and served as Executive Vice President of the Organization until he assumed the role of President on April 1, 1998. Prior to CMTA, he served as Chief Deputy to the Director of the California Department of Commerce, where his chief responsibilities included developing and administering programs to stimulate California's economy and create new employment opportunities in the areas of business, local economic development and tourism.



Mr. Stewart also has held various legislative positions, both in Washington, D.C., and in Sacramento. He was chief Consultant for the California Select Committee on Business Development from 1983 to 1984, and staff director for the California State Senate Minority Leader from 1981 to 1983. While in Washington, Mr. Stewart served on the congressional staffs of Congressmen Guy Vander Jagt of Michigan, Arlan Stangeland of Minnesota and Phil Crane of Illinois.

## Board of Directors

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Ken Wood	BF Goodrich
Michael Jackson	The Boeing Company
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Christy Gronseth	TRW Space & Electronics Group
Rich Marcogliese	Valero Refining Company - California
Steve Cortner	Vulcan Materials Company
Peter Wu	Xerox

# California Manufacturers & Technology Association

## Past Manufacturers of the Year

- 1964 FMC Corporation
- 1965 Douglas Aircraft Company
- 1966 Cutter Laboratories
- 1967 Standard Oil Company of California
- 1968 Norris Industries
- 1969 Hewlett-Packard Company
- 1970 Avery Products
- 1972 Rohr Industries
- 1973 Fibreboard Corporation
- 1974 Varian Associates
- 1975 Dart Industries Incorporated
- 1976 Kaiser Industries
- 1977 Union Oil Company
- 1978 The Clorox Company
- 1979 Beckman Instruments Incorporated
- 1980 Hughes Aircraft Company
- 1981 R.J. Reynolds Industries Incorporated
- 1982 Cubic Corporation
- 1983 Kaiser Aluminum & Chemical Corporation
- 1984 Lockheed Corporation
- 1985 Hewlett-Packard Company
- 1986 Northrop Corporation
- 1987 Chevron Corporation
- 1988 ARCO
- 1989 Ford Motor Company
- 1990 Rockwell International Corporation
- 1991 Anheuser-Busch Companies
- 1992 Owens-Illinois, Incorporated
- 1993 CMA's 75th Anniversary
- 1994 Intel Corporation
- 1995-96 Lockheed Martin Corporation
- 1997 U.S. Borax
- 1998 Toyota Motor Corporation
- 1999 Solar Turbines Incorporated
- 2000 Chevron, Del Monte Foods,  
Intel Corporation, Northrop Grumman Corporation
- 2001 Agouron Pharmaceuticals

- ▶ Industry news
- ▶ Feature articles
- ▶ Energy updates
- ▶ Critical issues in the Capitol
- ▶ CMTA's Legislative Weekly
- ▶ Company profiles
- ▶ Opinions and editorials
- ▶ Bill tracking
- ▶ Press releases
- ▶ Association updates
- ▶ and much more!

**California Manufacturers & Technologists Association**

LEG WEEKLY: May 18 Edition NEW!  
LEG WATCH 2001: CMTA Watching 422 Bills  
ANNUAL MEETING: Wrap-up  
MOY GALA: June 4, 2001

**Powerwatch 2001**  
The latest on state's energy crisis  
Latest news:  
Davis ordering 1-hour notice for blackouts

**IMPACT OF CONTINUING ENERGY CRISIS ON ECONOMY**

**2001 Manufacturer of the Year Gala**

**RECENT FEATURES**  
Shake, Rattle and Role - New Insurance Commissioner, Harry Low  
ZEY Initiative - The case against electric vehicles  
Assemblywoman Zettel - On the Rise up the Political Ladder  
California Initiatives - Interest Groups Wondering Which Ballot Measures Will "Survive"  
Bidding "Negawatts" - ISO Deals With State's Energy Crisis

**LEGISLATIVE WEEKLY**  
May 18 edition, NEW!  
- CPUC Blow It  
- Davis Tightens Budget  
- 2nd Special Session  
- MIC Stays in the "Moby Device"  
- ETP Funds Shifted Away  
- Groundwater Monitoring Program  
- Leonard Desires "Split Roll"

**POLITICAL PENDENTRY**  
BY DR. TOWNY GUINN  
February, 2001  
April, 2001  
December, 2000

**FORUM**  
January, 2001: Zero Emissions Vehicles Mandate  
December, 2000: Chemical Management  
November, 2000: State's Universities Need our Attention Too  
October, 2000: Endangered Species Act has Become a Bureaucratic Nightmare

**LEGISLATIVE WATCH**  
Leg Watch 2001  
2000 CMA Agenda for Jobs

**COMPANY PROFILES**  
Del Monte Foods - More Than Just Jams, Vegetables and Tomatoes  
Mitsubishi - CMTA's Newest Technology Revolutionizing Wireless Industry  
Innovative, Performance Driven, Environmental Leadership & Initiative  
Dr. Morris - Turning Over a New Leaf

**NEWS LINKS**  
The Daily Up  
May 24, 2001  
California Energy Crisis  
Davis to push backup diesel  
Peak Davis meeting set for energy crisis  
Energy Digest: GOP severs links to fuel industry  
Lawrence: GOP severs links to fuel industry  
Governor and controls cap on power energy  
More on... Market, technology, disposal, change politics  
How to... how to... find out more  
60 Minutes Before Dark  
How to power park a seven old state  
Davis to order 1-hour notice of blackouts  
Energy Panel May Report Water Gas Price Cap for State  
Lockyer Plans Early Attack at Energy Panel  
Veteran Lawyer Joins Campaign for Energy Panel  
Rodri Kwonik Defers to Sheld Green Line on California's Cap  
Over \$1.5 billion, panel generators fight for power at low rates  
State News  
Potential governor candidate, inspects Northern California tour  
State Resources Agency celebrates poetry  
Davis' We in trash: More trust for troubled high school  
Wide: In spite of Davis, he won't work Accord  
Senate Panel Shows Davis is Budget Plan  
CMTA Members in the News  
Advisory firm recommends new Wilson to board members  
Locked Work on Traffic Control  
Locked, Microsoft Form a Pact  
Food making deals with other tire makers  
To lock up any GM willing to talk about trucks deal  
Romado, Newark-Packard plus new recycling plant  
National News  
On \$600 in water bills debit today  
GOP wants power cable: California's decision would pose a threat to EPA's policy agenda  
Senate approves \$1.25 trillion tax cut  
Sen. Tom Harkin described as possible bet for

And don't forget to check the CMTA website next week to see all of the Gala pictures!



Thank you California Manufacturers & Technology Association  
for allowing us to work on your Gala Celebration



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