

California Manufacturers & Technology Association



2001
Manufacturer
of the Year
Gala

www.cmta.net/gala2001

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*The California
Manufacturers &
Technology Association*

*Congratulates our
2001 Manufacturer
of the Year*

*Agouron
Pharmaceuticals, Inc.
A Pfizer Company*

California Manufacturers & Technology Association

2001
Manufacturer
of the Year
Gala

June 4, 2001

Introduction of Head Tables

Opening Remarks

Jack M. Stewart

President, California Manufacturers & Technology Association

Invocation

National Anthem

Rachel Forman

Dinner

Presentation

Richard Hall

Chairman, California Manufacturers & Technology Association

Governor Gray Davis

Manufacturer of the Year Award

Agouron Pharmaceuticals, Inc.

R. Kent Snyder, President, Global Commercial Operations

(Accepting for Karen Katen)

Entertainment

Big Bad Voodoo Daddy

THE ART OF DISCOVERY.

THE SCIENCE OF LIFE.



In 1997, Agouron Pharmaceuticals, Inc. gained the distinction of becoming the first biopharmaceutical company in San Diego to market a therapeutic drug from its own research. Agouron's first commercial product, VIRACEPT®, an HIV protease inhibitor, quickly became one of the most important drugs for the treatment of HIV, and is now the most widely prescribed drug in its class. VIRACEPT is currently being used worldwide by over 250,000 patients.

In 2000, Agouron became part of Pfizer, a research-based, global pharmaceutical organization involved in the discovery and development of innovative products that improve the quality of life of people around the world. Today, as one of Pfizer's four major discovery and development centers, Pfizer Global Research & Development, La Jolla, explores therapeutic options for the treatment of HIV and other viral diseases, cancer, eye diseases and diabetes/obesity. The company's commercial operations continue under the Agouron name.

For more information about Agouron Pharmaceuticals, Pfizer Global Research & Development, La Jolla, visit our website, www.agouron.com.



Agouron
Pharmaceuticals, Inc.

A Pfizer Company

2001 Manufacturer of the Year

Karen Katen

President, Pfizer Pharmaceuticals Group

Karen Katen is President of the global Pfizer Pharmaceuticals Group, Executive Vice President, Pfizer Inc and a member of the Pfizer Leadership Team, which is the governing management body of Pfizer. Pfizer is a multinational healthcare company discovering and providing human and animal pharmaceuticals in over 80 countries. In 2000, Pfizer had revenue of approximately \$30 billion and invested over \$4 billion in scientific research and development.

As head of Pfizer's principal operating division, Ms. Katen leads the top organization in it's industry with revenue of over \$23 billion in 2000. With five of the world's top 20 selling pharmaceutical products, the Pfizer Pharmaceuticals Group comprises more than forty thousand people throughout the world.



Sculpture by
Thomas Marsh

Ms. Katen is on the Board of the General Motors Corporation, the Board of the Harris Corporation, and also serves on the International Council of J.P. Morgan Chase & Co.

Following receipt of BA and MBA degrees from the University of Chicago, Ms. Katen joined Pfizer in 1974 and rapidly advanced through a series of marketing and general management positions; she has been actively involved in the launch of every new pharmaceutical product since 1975. During the 1990's she led to the U.S. market ten innovative pharmaceuticals from Pfizer's research and development program. During the last few years she has guided the transformation of the U.S. Pharmaceuticals organization to address the rapidly changing healthcare market, while achieving record financial performance in each year. With the acquisition of Warner Lambert in 2000, she managed the largest integration in the history of the U.S. pharmaceutical industry.

Ms. Katen is a member of the Pharmaceutical Research and Manufacturers Association of America, a member of the Board of Directors of the National Pharmaceutical Council, a Trustee for the University of Chicago and a Council Member of that school's Graduate School of Business. She also serves on the Board of the National Alliance for Hispanic Health, The American Bureau for Medical Advancement in China, Catalyst, the National Board of Trustees for the American Cancer Society Research Foundation, RAND and the NCAA Foundation.

Her work and accomplishments have received notable recognition. In 2000, Ms. Katen was named one of the "50 Most Powerful Women in Business" by Fortune magazine for the third consecutive year. She has also been recognized as one of the "25 Top Executives" of the year by Business Week magazine.

For her commitment to community and improving public health, Ms. Katen has received the YMCA's Salute to Women Achievers Award, the Greater New York Council of the Boy Scouts of America Woman of the Year Award, the New York Women's Agenda Star Award, the Equal Opportunity Award from the NOW Legal Defense and Education Fund, the Women of Valor Award from the American Diabetes Association, the Business Leadership Award from the Burden Center for the Aging, the Iphigene Ochs Sulzburger Award from Barnard College, the American Federation on Aging Research Award of Distinction, and the Distinguished Corporate Alumnus Award from the University of Chicago Graduate school of business.

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Gray Davis

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Gold Sponsors

Our Gold Sponsors join CMTA in congratulating Agouron Pharmaceuticals as the Manufacturer of the Year.

The Intel logo is displayed in white on a dark brown background. It features the word "intel" in a lowercase, sans-serif font, with a registered trademark symbol (®) to the right of the "l".

Intel

The Northrop Grumman logo is displayed in white on a dark brown background. It features the words "NORTHROP GRUMMAN" in a bold, uppercase, sans-serif font. A thin white horizontal line is positioned below the text, with a slight upward curve on the left side.

Northrop
Grumman

Silver Sponsors

CMTA thanks the Gala Silver Sponsors for their help in making the Manufacturer of the Year Celebration a success.



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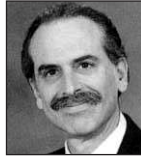
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Cheryl Talley SierraPine, Ltd.
Christy Gronseth TRW
Alexis Fernandez U.S. Borax
Rich Marcogliese Valero Refining Company - California

California Manufacturers & Technology Association

Leaders

Chairman of the Executive Committee

Dave S. Cahn is Senior Vice President for California Portland Cement Company, a subsidiary of Taiheiyo Cement Company of Japan. Dr. Cahn has overseen regulatory matters, human resources, purchasing, research laboratories, government, media and community relations. He also is responsible for representing the U.S. cement industry for climate change and energy issues at the national and international levels.



Chairman of the Board

Richard Hall is Director-Corporate Government Affairs for Intel Corporation, the world's largest chipmaker and a leading manufacturer of computer, networking and communications products. Hall manages Intel's California state government affairs, its federal political action committee (iPAC) and coordinates Intel's U.S. state government affairs programs among Intel's corporate, Washington D.C. and international offices.



President

Jack M. Stewart joined CMTA in January 1992 and served as Executive Vice President of the Organization until he assumed the role of President on April 1, 1998. Prior to CMTA, he served as Chief Deputy to the Director of the California Department of Commerce, where his chief responsibilities included developing and administering programs to stimulate California's economy and create new employment opportunities in the areas of business, local economic development and tourism.



Mr. Stewart also has held various legislative positions, both in Washington, D.C., and in Sacramento. He was chief Consultant for the California Select Committee on Business Development from 1983 to 1984, and staff director for the California State Senate Minority Leader from 1981 to 1983. While in Washington, Mr. Stewart served on the congressional staffs of Congressmen Guy Vander Jagt of Michigan, Arlan Stangeland of Minnesota and Phil Crane of Illinois.

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California Manufacturers & Technology Association

Past Manufacturers of the Year

- 1964 FMC Corporation
- 1965 Douglas Aircraft Company
- 1966 Cutter Laboratories
- 1967 Standard Oil Company of California
- 1968 Norris Industries
- 1969 Hewlett-Packard Company
- 1970 Avery Products
- 1972 Rohr Industries
- 1973 Fibreboard Corporation
- 1974 Varian Associates
- 1975 Dart Industries Incorporated
- 1976 Kaiser Industries
- 1977 Union Oil Company
- 1978 The Clorox Company
- 1979 Beckman Instruments Incorporated
- 1980 Hughes Aircraft Company
- 1981 R.J. Reynolds Industries Incorporated
- 1982 Cubic Corporation
- 1983 Kaiser Aluminum & Chemical Corporation
- 1984 Lockheed Corporation
- 1985 Hewlett-Packard Company
- 1986 Northrop Corporation
- 1987 Chevron Corporation
- 1988 ARCO
- 1989 Ford Motor Company
- 1990 Rockwell International Corporation
- 1991 Anheuser-Busch Companies
- 1992 Owens-Illinois, Incorporated
- 1993 CMA's 75th Anniversary
- 1994 Intel Corporation
- 1995-96 Lockheed Martin Corporation
- 1997 U.S. Borax
- 1998 Toyota Motor Corporation
- 1999 Solar Turbines Incorporated
- 2000 Chevron, Del Monte Foods,
Intel Corporation, Northrop Grumman Corporation
- 2001 Agouron Pharmaceuticals

- ▶ Industry news
- ▶ Feature articles
- ▶ Energy updates
- ▶ Critical issues in the Capitol
- ▶ CMTA's Legislative Weekly
- ▶ Company profiles
- ▶ Opinions and editorials
- ▶ Bill tracking
- ▶ Press releases
- ▶ Association updates
- ▶ and much more!

California Manufacturers & Technologists Association

LEG WEEKLY: May 18 Edition NEW!
LEG WATCH 2001: CMTA Watching 422 Bills
ANNUAL MEETING: Wrap-up
MOY GALA: June 4, 2001

NEWS LINKS

The Daily Up
 May 24, 2001
 California Energy Crisis
 Davis to push backstop deal
 Bush Davis meeting set for energy crisis
 Energy Digest: GOP seizes push to hold
 Few energy hikes for crisis in poll
 Governor and controls cap power energy
 More energy? Market, technology, disposal
 How to lose: how's that? End of energy
 60 Minutes: Before Dark
 How power push aces an old story
 Davis to order 1-hour action of blue laws
 Energy Panel May Reel Water Gas Price
 Cap for State
 Lockyer: Fine Enrich Attack at Energy Panel
 Controls
 Redd-Knowell: Refers to Shod State Link to
 California's Crisis
 One of \$1.5 billion, panel generators fight for
 power at low rates

State News

Potential governor candidate, invokes
 Bush's Ca 60 in 10/01
 State Resources Agency celebrates poetry
 book launch
 Wild: In action on fire in West Coast
 Senate Panel Shows Davis is Back Accord

CMTA Members in the News

Advisory firm recommends new Wilson for
 board members
 Locked Work on Traffic Control
 Locked, Microsoft Form a Pact
 Food making deals with other tire makers
 To lock up says GM willing to talk about
 Hubs, deal
 Honda, Newark-Packed plus new recycling
 plant

National News

Ca 60 in water bills debate today
 GOP wants power cable: Cleanwater's de-facto
 would pose a threat to Bush's policy agenda
 Senate approves \$1.25 trillion tax cut
 Sen. Tom Harkin described as possible bet
 for
 Great America: Give a Texas park the
 national park status (http://www.nps.gov/)

Powerwatch 2001 -
 The latest on state's energy crisis
Latest news:
 Davis ordering 1-hour notice for blackouts

IMPACT OF CONTINUING ENERGY CRISIS ON ECONOMY

2001 Manufacturer of the Year Gala

RECENT FEATURES
Shake, Rattle and Role - New Insurance Commissioner, Harry Low
ZEV Initiative - The case against electric vehicles
Assemblywoman Zettel - On the Rise up the Political Ladder
California Initiatives - Interest Groups Wondering Which Ballot Measures Will "Survive"
Bidding "Negawatts" - ISO Deals With State's Energy Crisis

The Political Reform Act at 25 - Burdensome
New Economy Believer, or Old Economy Skeptic - What does the term "New Economy" mean?
Early Florins - HP's new CEO

INTERVIEWS
Shake, Rattle and Role - New Insurance Commissioner, Harry Low
Winston Hickox - Secretary of California's Environmental Protection Agency (CalEPA)
Lon Hatanaka - State Trade and Commerce Agency secretary

COMPANY PROFILES
Del Monte Foods - More Than Just Jams, Vegetables and Tomatoes
Impaster - CMTA's Newest Technology Revolutionizing Wireless Industry
 - Innovative, Performance Driven, Environmental Leadership & Resilience
 Dr. Morris - Turning Over a New Leaf

LEGISLATIVE WEEKLY
May 18 edition: NEW!
 - CPUC Blow It
 - Davis Tightens Budget and Special Session
 - MIC Stays in the "Moby Device"
 - ETP Funds Shifted Away from Budget
 - Groundwater Monitoring Program
 - Leonard Desires "Split Roll"

POLITICAL PENDENTRY
 BY DR. TOWNY GUINN
February, 2001
April, 2001
December, 2000

FORUM
January, 2001:
 Zero Emissions Vehicles Mandate
December, 2000:
 Chemical Management
November, 2000:
 State's Universities Need our Attention Too
October, 2000:
 Endangered Species Act has Become a Bureaucratic Nightmare

LEGISLATIVE WATCH
Leg Watch 2001
2000 CMTA Agenda for Jobs

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SERVICE CORP. NEWS:
 Partnership with NABH Energy virtual training
 contract to CAET awarded

Useful links

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COMPARE THE DIFFERENT ELECTRICITY RATE INCREASE PROPOSALS
 A Report from the Bay Area Economic Forum on the State's Energy Crisis and its Impact on the Bay Area Economy profile

California Alliance for Energy & Economic Stability
 Business Leaders Say Utility Commission Must Protect State Economy with Equitable Rate Increases
 The stormwater bill, without any water quality improvements, brings a new and unnecessary drizzle to the state's slowing economy - CMTA's President on SB 72

CMTA Lobbyist, Willie Washington, Profiled in the Sacramento Business Journal
Energy Companies: Top Fortune 500 from MSNBC
 In case you missed it:
CMTA Annual Meeting wrap up
 Headed by the Sacramento Bee's Dan Waters and PUC Commissioner Loretta Lynch

California in the Dark from the Washington Post
 CMTA Energy Lobbyist Takes Reigns as Association's Chief Advocate

CMTA Board Member, Marsha Kwalwasser of Northrop Grumman, Appointed by Gov Davis to ETP Panel

And don't forget to check the CMTA website next week to see all of the Gala pictures!



Thank you California Manufacturers & Technology Association
for allowing us to work on your Gala Celebration



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